

## VAX BARCELONA IS LOOKING FOR SALES AGENTS

Reporting to the VAX BARCELONA Responsible Regional Manager. The primary responsibility of the sales executive is to increase the number of shops carrying VAX Barcelona products and its revenue. The position is full time and has a very competitive outstanding commission structure.

### KEY RESPONSIBILITIES:

- o Representing VAX BARCELONA in the correct manner at all times.
- o You will generate new business in (Territory) by targeting door to door shopping precincts and high street activity.
- o You will be responsible in driving repetitive orders from those created new businesses.
- o Achieving stipulated sales targets
- o Effective time and territory management

The successful candidate will possess the following skills, experience and attributes:

### ESSENTIAL

- o Self-Motivated and enthusiastic with an extremely outgoing personality and not afraid to approach potential customers in a high street store or any other popular location.
- o Excellent communication and interpersonal skills
- o Ethical, professional and value-driven
- o Basic IT literacy skills
- o Excellent organizational and planning skills
- o High standard of personal presentation
- o Full, clean driving license
- o Self starter and also team player

### DESIRABLE

- o Experience of selling in a door-to-door environment
- o Sales Experience

Interested? please contact: [info@vaxbarcelona.com](mailto:info@vaxbarcelona.com)

